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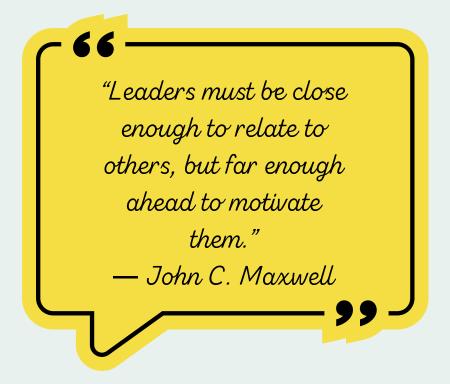
LEADERSHIP DEVELOPMENT PROGRAM

Keeping in mind the dynamics of the new age market demands and ever-growing customer expectations, staying atop and maintaining an edge is no longer a choice, but a critical step for survival and growth.

The essence of Leadership is very fundamental and begins with the being of the Leader. It is not just about theories and models, but essentially about the agility of the individual to adapt to various frameworks as per the context and need of the situation.

Learning Objectives

To build crucial leadership competencies beginning with self-awareness to building high- performing teams for driving results and achieving organisational success.



Program Outline:

- Definition of Leadership
- Managers vs leaders
- Roles and responsibilities of a leader
- 5 levels of leadership
- Essential practises (Learning, Listening, Responsibility, Commitment, Expectation)
- 5 C's of Leadership by Indira Nooyi
- Goal Setting
- Energy Management
- Decision making/Problem Solving
- Giving and Receiving Feedback
- Delegation
- Learning through Atomic Habits
- Facilitative leadership

- Followers vs Leaders
- 360 degree of leadership
- Distinction between teacher/mentor/coach
- Story telling (SPA Model)
- The art of asking questions
- Interviewing skills (STAR)
- Communication skills (AIA, 7C's)
- Performance Management process
- Social style vs learning style
- EQ in leadership

The learnings are well supported by some recommended reading and thinking/reflecting questions. The formats proposed are designed to enable them to translate their learnings to concrete actions and behaviours.

The micro learning model greatly eases out the demand for time and allows for learning to happen in parallel to work; while ensuring a seamless and continual learning experience. The format includes byte-sized learning of concepts and just enough time between two sessions for reflections, experimentation, and practice.

The program can be customised as per the specific needs of an organisation. Modes of delivery:

- Offline: At Clients location, (Mumbai Only)
- 10 Sessions of 1.5 hours each
- Online: On Zoom, 10 Sessions of 1.5 hours each
- -Hybrid (few sessions online, few offline)
- -Video Course Video Course 1.5 to 2 mins of short videos on 1 year subscription. Learn on the go.



Our audio podcast Leadership Soch is available on spotify:



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