

## Lead Victor - Phase I - 26DEC23 Feature Points

1. **Masters**
  - 1.1. Contact Master
    - 1.1.1. Multiple Dispatch Address
  - 1.2. Basic Price Master
  - 1.3. Raw Material Master
  - 1.4. Pouch Master
2. **Dashboard Design**
  - 2.1. Pre Quote Count (Pending / Done)
  - 2.2. Approval Count (Pending / Approved)
  - 2.3. Quote Sent (Pending / Done)
  - 2.4. Quotation Status (WIP / Won / Lost / Junk)
  - 2.5. Pre Quotation Work
  - 2.6. Cost Sheet Working
    - 2.6.1. Working Cost for Material / Printing / Lamination)
    - 2.6.2. Working Cost for Rolls
    - 2.6.3. Working Cost for Pouch
    - 2.6.4. Pre Calculation Access Rights
3. **Quotation**
  - 3.1. Material Quotation (Add / Edit / View)
    - 3.1.1. Adding facility for multiple Dispatch Address
  - 3.2. Cylinder Quotation (Add / Edit / View)
    - 3.2.1. Adding facility for multiple Dispatch Address
  - 3.3. Quotation Stages
4. **Quotation Review**
  - 4.1. Filters
    - 4.1.1.1. From Date
    - 4.1.1.2. To Date
    - 4.1.1.3. Assigned User
    - 4.1.1.4. Quote Stage
    - 4.1.1.5. Product Category
    - 4.1.1.6. Product Sub Category
    - 4.1.1.7. Product Name
5. **Proforma Invoice - 1**
  - 5.1. Create / View
6. **Proforma Invoice - 2**
  - 6.1. Edit / View

6.2. Edit Advance Amount

6.3. Edit Quantity

**7. Compose Group Email Limit**

7.1. To the Contacts added by the user only.