

Minutes of Meeting

Client Name	Urvish Doshi - Shreeji Chemist.
Project Name	Medicine Sales Management System
Date	23-Dec-2019
Attendees	Shreeji Chemist: Urvish Doshi Thinkinno: Hiren Acharya

Discussion Summary

The Objective of the meeting was to discuss core functionality to manage the on-line sales and counter sales management system at Shreeji Chemist and other 4 Branches of the same establishment. Shreeji retail outlet is interested in a comprehensive solution and application which helps them to make a sale of the items at the retail outlet counter, On-line telesales by the telecaller and a native application for Android and IOS to buy medicines On-line which will be delivered by the delivery guys of the Shreeji chemist between their business boundaries i.e from Dahisar to Goregaon. Delivery beyond these boundaries will be delivered by the courier facility.

Discussion Points:

1. Shreeji retail outlet is having their office in the basemen with the staff to look after the sales and accounts.
2. There are another four branches in nearby four suburbs functioning the retail medicine sales activity.
3. Shreeji retail wants an comprehensive application for the following.
 - a. Sales activity from the counter sales of the retail outlet of Shreeji retail outlet and other 4 retail outlets of the company.
 - b. Sales via Telecalling
 - c. Sales via Mobile native application (Android and IOS)
 - d. Stock maintainance at various retail outlets.
 - e. Centralised viewing of different stock at different retail outlet which helps telecaller to book the medicine sale via telecalling.
 - f. Bill printing at counter, generate PDF for all the On-line sales activities.
4. Mr Urvish Doshi is interested that we should see the demo of the following ready application available in the marker.
 - a. Eco Green Software
 - b. Red Book.
5. According to Mr Urvish 70% of the application is helping the needs of his business.
6. There is a need of displaying the other related medicines adjusted to the actual medicine for up sale. This facility should be for the counter sales persona and the telecaller screens.

7. While making the bill it should show the MRP and the profit percentage and amount after each medicine.
8. Shreeji Chemist is also interested to develop the application by providing the full time developer team managed by Thinkinno and the IT team of Shreeji Chemist jointly.
9. There should be also a facility to amend the profit % for each medicine in which there should be a maximum limit set-up to provide the maximum discount on the medicine.

Deliverables from Thinkinno:

1. Send MOM
2. Make the feature list & SOW to determine the scope of the application.

Deliverables from Shreeji Chemist:

1. Provide feedback on MOM, Based on which Thinkinno can start #2 (above)